# PROMOTING THE TRADE TEREST



# A COLLECTIVE AND EXCLUSIVE VOICE FOR RETAIL CLOTHING BRANDS

Grouping some of the largest, most famous and well-respected corporations and **BRANDS** in the fashion industry, the European Branded Clothing Alliance (EBCA) promotes the trade and market access interests of its members' GLOBAL VALUE CHAINS.



**EDUCATING** policy-makers and stakeholders on sector specific trade and market access issues

Acting as a KNOWLEDGE PARTNER for EU policymakers on matters of international trade

INFLUENCING THE OUTCOMES of EU level regulatory and policy developments

# A DISTINCTIVE VALUE PROPOSITION

### EBCA OFFERS ITS MEMBERS

A **PLATFORM TO EXCHANGE** information on regulatory and trade policy aspects impacting the branded clothing sector.

Access to a **UNIQUE COMBINATION** of sector specific trade competence and expertise.

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Exceptional trade INFORMATION, INTELLIGENCE AND ANALYSIS.

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Direct access to a **STRONG NETWORK OF EU POLICY-MAKERS** via EBCA's membership in key EU expert groups and consultation platforms. ⊵

An outstanding **COLLABORATIVE ENVIRONMENT** and the distinct possibility to shape the Alliance's agenda to reflect individual members' needs.

# EXCLUSIVE MEMBERSHIP SERVICES

#### EBCA MEMBERS BENEFIT FROM

Monthly INTELLIGENCE REPORTS and regular UPDATES on regulatory and legislative changes that impact their business.

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**VISIBILITY AND RELATIONSHIP BUILDING** with the EU Commission, Parliament and national government authorities who are at the heart of relevant legislation and policy debates.

TAILORED AND INDIVIDUAL ASSISTANCE on market access difficulties in third markets (outside the EU).

**BESPOKE STRATEGIC ADVICE** and advocacy support on trade issues of commercial relevance to their business.

Support in **CRISIS MANAGEMENT** on trade policy and regulatory matters.

Studies and **THOUGHT LEADERSHIP OPPORTUNITIES** providing strong evidence of the sector's relevance to policy-makers.

# IMPACTFUL

### SINCE ITS CREATION IN 2007, EBCA HAS AMONG OTHERS

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Convinced EU policy-makers to agree on a **DUTY REDUCTION MECHANISM** for Pakistan after the devastating floods in 2010.

Achieved an increase of the share of apparel and footwear products that third countries can export with **PREFERENTIAL MARKET** access into the EU under the EU's Generalised Scheme of Preferences.

Drawn the European Commission's attention to various market access issues affecting its members in Russia, Sri Lanka, Indonesia, and Ecuador among others AND CONTRIBUTED TO RESOLVING ISSUES IN BANGLADESH, MYANMAR AND TURKEY.

Informed EU DECISIONS AND ACTIONS through active participation and contribution to the European Commission's Market Access Working Group, the Trade Contact Group and the EU Council of Ministers' Trade Policy Committee.

Provided input to the European Commission's report on the COMPETITIVENESS OF THE EU FASHION INDUSTRY.

Demonstrated through its **STUDY 'UNCHAINING THE SUPPLY CHAIN'** how the right EU trade policies can help maximise the economic footprint of the branded clothing sector in Europe.

Played a leading role in the development of a cross-industry **TRADE POLICY MANIFESTO** for the new EU institutions and a **JOINT POSITION PAPER ON TTIP** with the American fashion industry in 2014.

# BENEFIT FROM THE REPUTATION OF OUR MEMBERS

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Ralph 🖌 Lauren



DENIM & SUPPLY



Ralph Lauren Purple Label

BIGRALL

POLO



RALPH LAUREN Black Label

MONKL

RIDERS.













NAUTICA



ANTONIO MIRO



EBCA MEMBERS REPRESENT AMONG OTHERS THESE BRANDS

# MORE INFORMATION

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